

Approved For Release 2002/08/15 : CIA-RDP86T00600000000030038-3
CIA/OER/S-07511-75 EXPORTS TO OPEC COUNTRIES
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APR 75
01 OF 01

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CENTRAL INTELLIGENCE AGENCY
WASHINGTON, D.C. 20505

CIA/OER/S-07511-75

23 April 1975

MEMORANDUM FOR: Mr. Robert F. Emery
Division of International Finance
Board of Governors of the
Federal Reserve System

SUBJECT : Exports to OPEC Countries

1. The attached package of statistics is in response to your request for additional information supporting the article, "Main Developed Countries: Rising Share in the OPEC Market," Economic Intelligence Weekly, (16 April 1975).

2. In your conversation with [] you also were interested in the possibility of price discrimination against OPEC countries by the major industrial exporters.

3. The lack of computerized trade data on the other major countries preclude us from conducting the same tests on their pricing policies.

[] we feel the results are likely to be representative of the major industrial exporters.

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4. If the attached data raises further questions, feel free to again call Jim or me. We are constantly watching the developments in this area of trade and are pleased to be of service.



STAT

Office of Economic Research

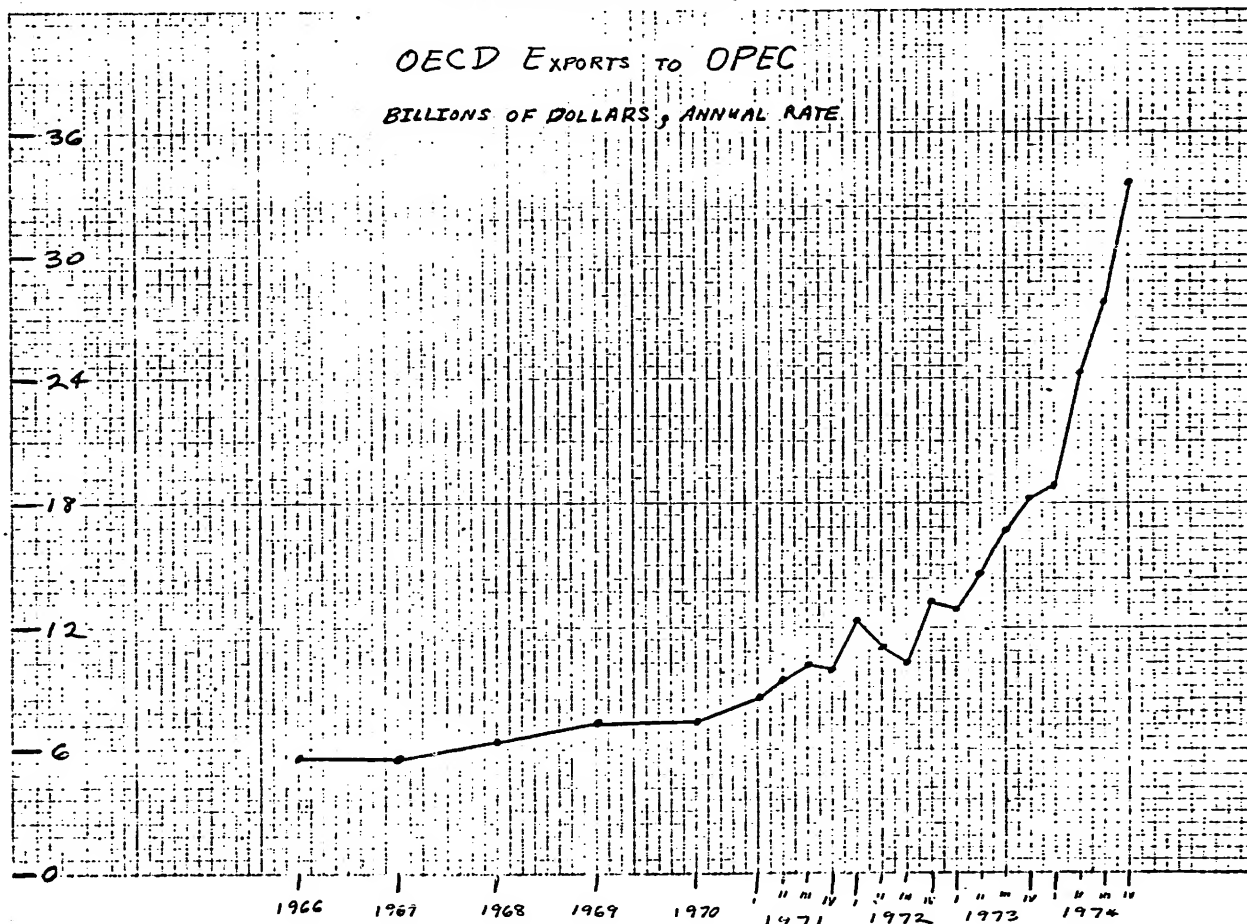
Attachments:
As stated



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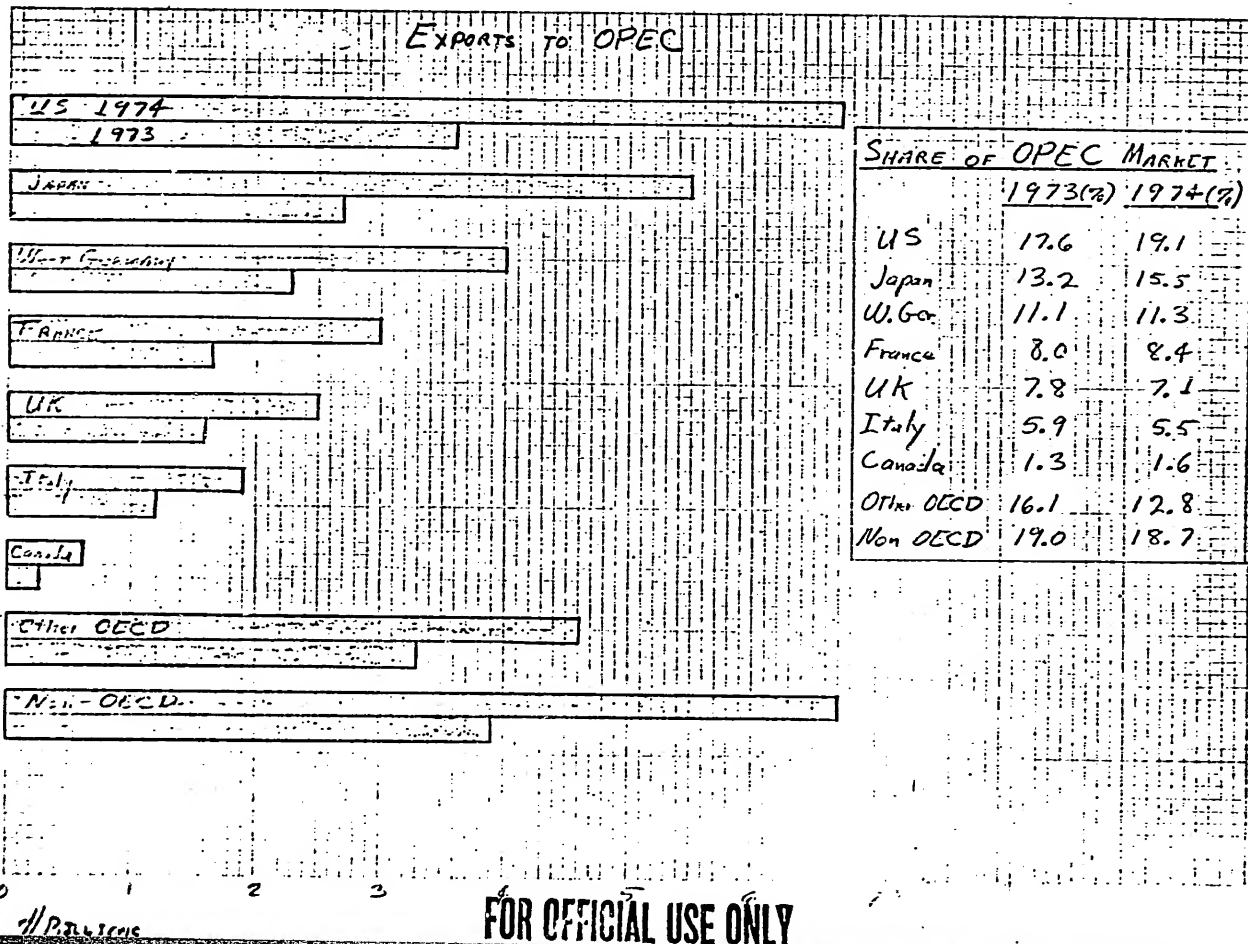
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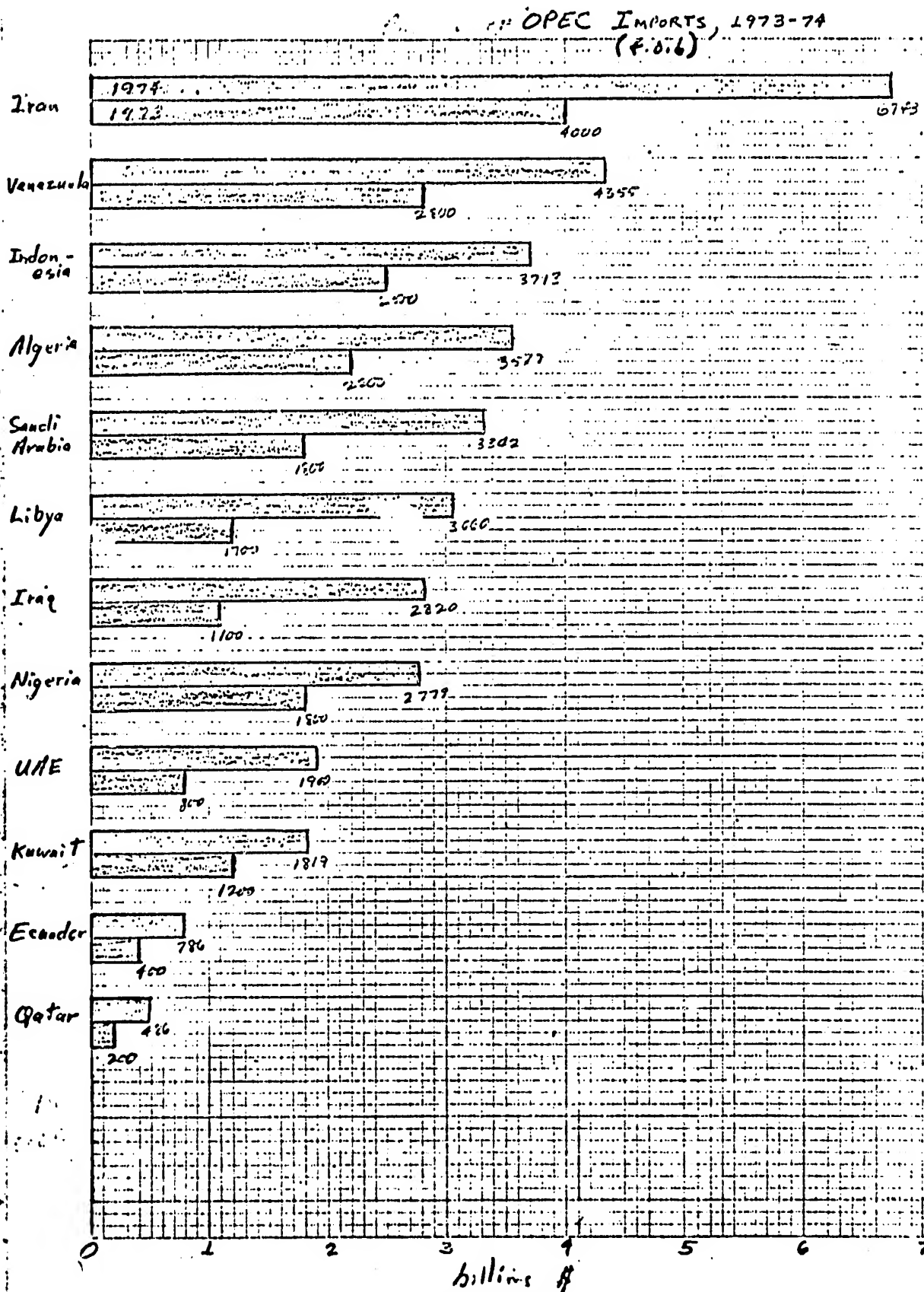


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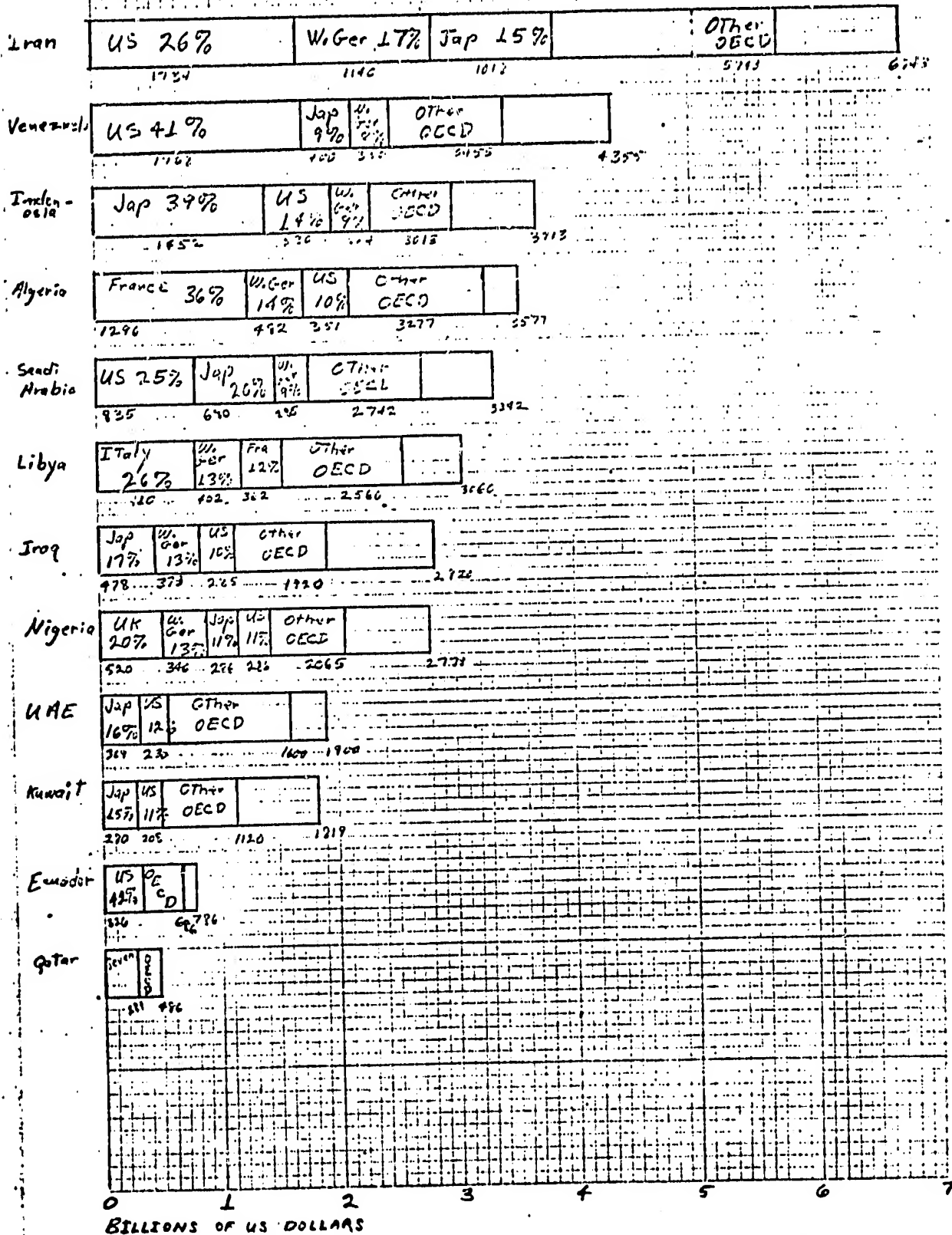


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PROFILE OF OPEC IMPORTS, 1974
(F.o.b.)



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PROFILE OF THE OPEC MARKET, 1974

(PERCENT OF TOTAL)

| EXPORTERS IMPORTERS | WORLD (MILLIONS OF \$ F.O.B.) | TOTAL | BIG SEVEN | | | | | | | OTHER OECD | Non- OECD |
|--|-------------------------------------|-------|------------------|-------|-----------------|--------|-------------------|-------|--------|---------------|--------------|
| | | | UNITED STATES | JAPAN | WEST GERMANY | FRANCE | UNITED KINGDOM | ITALY | CANADA | | |
| TOTAL OPEC | 35382 | 68 | 19 | 15 | 11 | 8 | 7 | 6 | 2 | 13 | 19 |
| ALGERIA | 3577 | 80 | 10 | 4 | 14 | 36 | 4 | 8 | 4 | 11 | 8 |
| ECUADOR | 786 | 76 | 42 | 14 | 10 | 2 | 4 | 2 | 2 | 11 | 13 |
| INDONESIA | 3713 | 73 | 14 | 39 | 9 | 3 | 5 | 2 | 1 | 8 | 19 |
| IRAN | 6743 | 75 | 26 | 15 | 17 | 4 | 10 | 3 | 1 | 10 | 15 |
| IRAQ | 2820 | 57 | 10 | 17 | 13 | 8 | 15 | 3 | 1 | 11 | 32 |
| KUWAIT | 1819 | 50 | 11 | 15 | 9 | 4 | 8 | 3 | -- | 11 | 38 |
| LIBYA | 3061 | 69 | 5 | 8 | 13 | 12 | 5 | 26 | -- | 15 | 16 |
| NIGERIA | 2779 | 66 | 11 | 11 | 13 | 7 | 20 | 4 | 1 | 12 | 22 |
| QATAR | 486 | 60 | 7 | 10 | 4 | 21 | 11 | 7 | 1 | 40 | -- |
| SAUDI ARABIA | 3342 | 70 | 25 | 20 | 9 | 4 | 8 | 4 | 1 | 12 | 18 |
| UNITED ARAB EMIRATES | 1900 | 43 | 12 | 16 | 2 | 5 | 5 | 2 | -- | 42 | 16 |
| VENEZUELA | 4355 | 71 | 41 | 9 | 8 | 3 | 3 | 3 | 5 | 8 | 21 |

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BIG SEVEN: EXPORTS TO OPEC COUNTRIES

(EXPORTS IN MILLIONS OF US DOLLARS AND PERCENTAGE INCREASES OVER 1973)

| EXPORTS OF: | US | CANADA | JAPAN | UK | WEST GERMANY | FRANCE | ITALY | TOTAL SEVEN |
|----------------------|---------------|---------------|---------------|---------------|---------------|-------------------|---------------|----------------|
| TO: | | | | | | | | |
| Total World | 98030 (37) | 32380 (39) | 54220 (47) | 35930 (18) | 89230 (32) | 46620 (20) | 30110 (35) | 386520 (40) |
| Algeria | 351 (119) | 156 (463) | 155 (206) | 128 (40) | 482 (54) | 1297 (72) | 300 (69) | 2868 (82) |
| Ecuador | 326 (88) | 12 (82) | 114 (125) | 32 (11) | 82 (78) | 19 (47) | 15 (-3) | 600 (80) |
| Indonesia | 530 (20) | 55 (211) | 1453 (61) | 200 (151) | 324 (65) | 104 (96) | 59 (133) | 2724 (59) |
| Iran | 1734 (125) | 64 (15) | 1019 (110) | 652 (101) | 1140 (58) | 257 (27) | 1753 (-1) | 5041 (84) |
| Iraq | 285 (410) | 19 (1664) | 478 (879) | 140 (114) | 373 (72) | 214 (154) | 91 (189) | 1601 (385) |
| Kuwait | 208 (74) | 5 (178) | 280 (68) | 140 (82) | 160 (127) | 64 (60) | 62 (59) | 919 (79) |
| Libya | 139 (34) | 6 (-54) | 234 (113) | 146 (10) | 402 (91) | 362 (81) | 810 (79) | 2099 (72) |
| Nigeria | 286 (80) | 24 (5) | 286 (103) | 520 (27) | 346 (66) | 175 (62) | 116 (85) | 1753 (58) |
| Qatar | 34 (75) | 4 (800) | 47 (136) | 52 (16) | 21 (108) | 100 (C) (1135) | 32 (610) | 289 (170) |
| Saudi Arabia | 835 (89) | 18 (37) | 680 (75) | 280 (98) | 286 (127) | 120 (121) | 129 (66) | 2348 (89) |
| United Arab Emirates | 230 (90) | 5 (163) | 309 (91) | 200 (76) | 80 (187) | 100 (C) (203) | 31 (98) | 955 (109) |
| Venezuela | 1768 (71) | 209 (103) | 400 (106) | 118 (26) | 331 (15) | 141 (36) | 125 (-4) | 3091 (59) |
| Total OPEC | 6726 (87) | 576 (118) | 5454 (101) | 2608 (63) | 4026 (78) | 2953 (79) | 1947 (61) | 24146 (81) |

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23 April 1975

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